UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

AMENDMENT TO REGISTRATION STATEMENT

Pursuant to the Foreign Agents Registration Act of 1938, as amended.

KUGET & Binn Inggasses 4-3	2. Registration No.
Ruder & Finn Incorporated	1481
3. This amendment is filed to accomplish the fo	ollowing indicated purpose or purposes:
To correct a deficiency in	To give a 10-day notice of a change in infor-
Initial Statement	mation as required by Section 2(b) of the Act.
Supplemental Statement for	X Other purpose (specify) <u>To answer letter</u> of Inquiry from Department of Justice date
To give notice of change in an exhibit previously filed.	May 10, 1976.
1. If this amendment requires the filing of a docur	ment or documents, please list-
Schedule A- letter of Agreemer Schedule B- Breakdown of mon	nt between Edith Fraser (WCC) and Ruder & Fi ies disbursed to Marion Javits by Ruder & Finn
Each item checked above must be explained be specific reference to and identity of the item more space is needed, full size insert sheets m	elow in full detail together with, where appropriate, in the registration statement to which it pertains. If
more apace is needed, full size insert sneets if	
See attached Schedule A Frase	presently r/Ruder & Finn is not/handling any work on
behalf of Ruder & Finn's preser	nt clients.
See attached Schedule B Breakd documents.	lown of monies disbursed, plus supporting
nendment and that he is (they are) familiar with th	as (they have) read the information set forth in this he contents thereof and that such contents are in their knowledge and belief
The undersigned swear(s) or affirm(s) that he have nendment and that he is (they are) familiar with the true and accurate to the best of his (their)	he contents thereof and that such contents are in their
tirety true and that he is (they are) familiar with the tirety true and accurate to the best of his (their) (Both copies of this amendment shall be signed and subsefore a notary public or other person authorized to admister oaths by the agent, if the registrant is an indiviby a majority of those partners, officers, directors or resons performing similar functions who are in the Unite	worn Harold Grotenstein Secretary
(Both copies of this amendment shall be signed and so before a notary public or other person authorized to admister oaths by the agent, if the registrant is an individual amajority of those partners, officers, directors or resons performing similar functions who are in the United tes, if the registrant is an organization.)	worn Harold Grotenstein Secretary
nendment and that he is (they are) familiar with th	worn Harold Grotenstein Secretary



AGREEMENT TO ESTABLISH WASHINGTON, D.C.
AFFILIATE OFFICE OF RUDER AND FINN, INC.

AGREEMENT made this day of November, 1975 by and between Washington Communications Counselors, Inc. (hereafter WCC), a Washington, D.C. corporation, with its principal office located at Washington, D.C. and Ruder & Finn, Inc. (nereafter Ruder & Finn), a New York corporation, with its principal office located at 110 East 59th Street, New York, N. Y. 10022, and Edie Fraser, residing in Washington, D.C.

WITNESSETH:

WHEREAS, Ruder & Finn, Inc. wants to establish an office in Washington, D.C. capable of servicing the public relations/government relations needs of its clients, subsidiaries and affiliates pertaining to the federal government, Washington policymakers and the Washington press; and

WHEREAS, WCC is able and willing to undertake such responsibilities and, in addition, to develop new clients for Ruder & Finn's worldwide business; and

WHEREAS, Edie Fraser is the sole stockholder and president of WCC.

NOW, THEREFORE, in consideration of the mutual covenants hereinafter set forth, it is mutually agreed among the parties as follows:

- 1. WCC agrees to serve as the Washington, D.C. office of Ruder & Finn serving Ruder & Finn's clients in regard to matters pertaining to Washington.
- limited to the following: alerting Ruder & Finn clients to legislative, administrative and regulatory matters of direct concern to their areas of business operation; representing the interests and positions of Ruder & Finn clients before appropriate federal bodies; monitoring meetings and other events in Washington, D.C. for Ruder & Finn clients; communicating with the Washington press on issues pertaining to Ruder & Finn client activities. In addition, WCC will exert its best efforts to develop clients for Ruder & Finn's headquarters and subsidiaries and Ruder & Finn shall exert its best efforts to develop clients for WCC.
- 3. Upon execution of this contract WCC will change its name to Fraser/Ruder & Finn, Inc., (references to WCC hereafter shall mean Fraser/Ruder & Finn, Inc.) WCC shall, from time to time, use the trade name Washington Communications Counselors when appropriate for business purposes.

- 4. Ruder & Finn agrees to draw upon WCC for all of the public relations/government relations needs of its clients in Washington, D.C. and to this end to encourage its clients through various promotional efforts to draw upon such services. In the event Ruder & Finn and Fraser agree that WCC does not have the capability of handling any business of a client or handling the specific type business, then another agency may be used.
- 5. Ruder & Finn will reimburse WCC on a monthly basis for services performed by WCC for Ruder & Finn clients, in accordance with predetermined charges established with the clients either at an hourly rate or on a fixed monthly fee basis. In addition, Ruder & Finn will perform record keeping and collateral management service for WCC for which WCC will reimburse Ruder & Finn at a rate of 3% of all fees and profits on expense billings of WCC.

6. Ruder & Finn will:

- (a) Upon the execution of this contract,
 Ruder & Finn will pay to WCC the sum of \$25,000 to be used
 as working capital, which sum will constitute the purchase
 from WCC of a 40% stock ownership of WCC after issuance of
 such shares, which are to be authorized but presently unissued
 shares.
- (b) Fraser agrees to waive any salary owed her by WCC for any period prior to this date and does hereby

terminate any employment agreement outstanding between her and WCC. In addition, \$10,000 owed Fraser by WCC shall be paid to her in equal quarterly installments, commencing three months from the date hereof, over a one year period, without interest.

- (c) During the month of December 1976, if Ruder and Finn and Fraser shall have elected to continue their relationship as provided in Section 7 hereof, Ruder & Finn shall have the option to purchase an additional 10% ownership of WCC from Fraser at a value determined by taking 10% of three times WCC's pretax earnings during the period January 1, 1976 to December 31, 1976.
- (d) Ruder & Finn will institute a profit incentive system for the president and other employees of WCC that will be as follows:

WCC/Pre-Tax Profits	Incentive Profits (as % of Pre-Tax Profits)
\$0 - \$50,000	
\$51,000 - \$100,000	~ 0 -
• • • • • • • • • • • • • • • • • • •	20% - WCC President 5% - WCC Staff
\$101,000 - \$200,000	25% - WCC President
Above \$200,000	5% - WCC Staff
110046 \$200,000	40% - WCC President
n mit	10% - WCC Staff

Ruder & Finn's consent shall be required with respect to the disposition of the incentives paid to the WCC staff other than the president.

- 7. (a) During the month of December, 1976, Ruder & Finn and Fraser shall determine whether their relationship as set forth in this agreement with respect to WCC shall continue or shall terminate.
- (b) If Fraser decides that the relationship shall terminate, then Fraser may cause WCC to purchase Ruder & Finn's stock interest in WCC, and WCC shall pay to Ruder & Finn for that percentage of the total outstanding shares of WCC owned by Ruder & Finn based on an aggregate value of WCC equal to 40% of the net worth of WCC as of December 31, 1976.
- (c) If Ruder & Finn wishes to terminate the relationship, then WCC shall have the option of purchasing Ruder & Finn's interest in WCC at the price set forth in the previous Subsection (b) of this Section 7. If WCC shall decline to purchase the same then WCC shall be liquidated and dissolved and the parties shall receive their respective shares of the assets of WCC without giving any value to the good will of WCC.
- 8. Ruder & Finn will make available to WCC officers and employees, at WCC's cost, full participation in

 (a) Ruder & Finn's health benefits, including major medical and Blue Cross/Blue Shield; (b) Ruder & Finn's pension plan and (c) its life insurance program -- all on terms similar to those available to Ruder & Finn officers and employees.

The participation of WCC officers and employees shall be subject to the customary eligibility and waiting periods for Ruder & Finn employees.

9. So long as Ruder & Finn shall own 40% of the outstanding shares of WCC there shall be five directors, two of whom shall be designated by Ruder & Finn and three of whom shall be designated by Fraser. If Ruder & Finn shall acquire an additional 10% of such outstanding stock so that it thereafter owns 50% of the outstanding stock of WCC, Ruder & Finn shall be entitled to designate three out of a total of six directors of WCC. In any event, Norman Weisman will be named a Vice President of WCC and Harold Grotenstein will be named Secretary/Treasurgyof WCC.

of this and subsequent contracts, WCC will be its sole and exclusive affiliate and/or representative in Washington, D.C. Notwithstanding the foregoing, the parties understand that at the present time Ruder & Finn is a participant in an arrangement for representation in Washington, D.C. with Messrs. Daniel and Houlihan and that such arrangement will be terminated on or before November 30, 1975. WCC and Fraser agree that Ruder & Finn will be the sole representative for them in any non-Washington, D.C. national or international business unless the parties otherwise agree.

- 11. Fraser represents and warrants that there are no lawsuits or claims pending or threatened against wcc, she knows of no facts which would warrant any such claims, and there are no contingent liabilities outstanding.
- 12. Each of the parties hereto represents and warrants to the other that the execution of this Agreement and performance thereunder has been duly authorized by appropriate corporate action and is not in violation of any applicable law, regulation or contract binding upon the party who is making this representation.
- between the parties and shall be construed in accordance with the laws of the State of New York. All of the terms contained herein shall be kept and performed by the respective parties hereto and shall be binding upon them and no modification or amendment of any of these terms or any additional representation, promises or additions hereto shall be construed to be a waiver, change or addition of said term itself, unless made in writing and signed by both parties.

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14. If at any time after December 31, 1976, either party desires to terminate their interest in WCC then the provisions of Section 7 hereof shall apply with respect to such termination, except that:

- (a) Ninety days advance notice of such termination shall be given in writing by WCC or Fraser to Ruder & Finn or vice versa; and
- (b) In computing the purchase price to be paid to Ruder & Finn if WCC shall elect to purchase Ruder & Finn's stock interest in WCC,
- (i) 20% of such purchase price, to wit, for 10% of the stock of WCC, shall be based on 10% of the average pretax earnings of WCC for the three full fiscal years prior to the year in which such notice of termination is given (for the average pre-tax earnings of the two fiscal years or one fiscal year prior to the year in which such notice of termination is given if such notice of termination is given on or before December 31, 1978), and
- (ii) 80% of such purchase price, to wit, for 40% of the stock of WCC shall be 40% of the net worth of WCC as of the December 31 prior to such notice of termination.
- 15. WCC shall employ Fraser commencing December 1, 1975 at an annual salary rate of \$36,000, subject to review after December 1, 1977, plus the incentive referred to in section 6(d) set forth above.
- 16. If there are any disputes as to the purchase price of any shares of stock to be purchased hereunder, they shall be

settled by the determination of the accountants who are then the certified auditors of WCC.

By: Edith 19. Inas an (President)

Edie Fraser

Date:

Re: Registration #1481

Breakdown of Marion Javits Expenditures as presented on 3/27/76 Six Months Report to the Department of Justice by Ruder & Finn Incorporated

Date	Vendor and Description of Work	Amount
10/27/76	To: Marion Javits For: Liaison and counselling activities in connection with the Iran National Airlines Corp. program - per contract of 9/5/75 (period of 8/1/75 - 10/31/75) \$ 6,875.00
10/27/75	To: Marion Javits For: 13 weeks secretarial expenses @ \$200 per week (period 8/1/75 - 10/31/75)	2,600.00
12/23/75	To: Marion Javits For: billing for birthday party for Princess Ashrav Pahlavi on October 26, 1975	2,300.00
2/2/76	To: Marion Javits For: Liaison and counselling activities in connection with the Iran National Airlines Corp. program - per contract of 9/5/75 (period of 11/1/75 - 1/31/76)	16,875.00
2/2/76	To: Marion Javits For: 13 weeks secretarial expenses @ \$200 per week (period 11/1/75 - 1/31/76)	2,600.00
2/20/76	To: Marion Javits For: Entertainment expenses for Marion Javits in conne- with Iran National Airlines (Period 10/1975 - 2/1976)	
2/10/76	To: Marion Javits For: Reimbrusement of Travel and Expenses in connection with "Bridge of Turquoise" Photo Show Travel	•
	TOTAL	\$36,497.00

INCORPORATED

No. 12892

\$1,050,004

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AUTHORIZED SIGNATURE

EUROPEAN - AMERICAN BANK 785 FIFTH AVENUE * NEW YORK, N.Y.

DETACH BEFORE DEPOSITING

DATE	INVOICE NO.	DESCRIPTION	GROSS	DISCOUNT	NET
02/76	e e e	RE: EMPCESES: CHAERYAINMENT OCTOBER 197 FEEDWARY 1976	5 -		\$1,050.0
Jes		4200-IIMR AIR			

NUMERICAL FILE



OCTOBER 24, 1975

PETER SCHUB

PETER BEARD

MR. & MRS. SIMON BERIRO

JOE EULA

BEVERLY JOHNSON

LOLA & MENDI ENSASSI

M. SHRIKER

\$200.00

NOVEMBER 6,1975

WARREN AVIS

JOHN VAN SICKLE

C.C.HUSTON

JEAN MUIR

WARREN AVIS

ERIC NAJARD

\$200.00

DECEMBER 20,1975

DAVID MAHONEY

HILLARY

DON HEWETT & HILLIE

STEVE ROSS & AMANDA BURDEN

PETER MAAS & JAN CUSHING

GAY & NAN TALESE

STEPHANE & LIL GROUEFF

NANCY COLLINS

YASH GAVRONSKY

CAROL PORTAGO

MARGE FISHER

POLLY BERGEN

JAN CUSHING

\$400.00

LUNCH: SONNY FOX BARBARA WALTERS MARVIN FRANKEL

\$50.

FEBRUARY 1, 1976

MR. & MRS. DAVID SUSSKIND

MR. & MRS. MARVIN FRANKELJ

MR. DON HEWETT

MARIA TERESE

\$200.00

TOTAL EXPENSES FOR ENTERTAINING:

\$1050,00

MW. Wound of MW. WAN AIR

ACCOUNTING DEPARTMENT

FEB 20 1976

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No. 12809 Tel 6 76

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TARTON E. JAVITS

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FUROPEAN - AMERICAN BANK 785 FB TH AVENUE . NEW YORK, N.Y.

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AUTHORIZED SIGNATURE

RUDER & FINNINGORPORAGED . POTAST S9TH STREET, NEW YORK, N.Y. 10022

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DAH	INVOICE NO.	DESCRIPTION	GROSS	DISCOUNT	NE.I
02/76		RE: RETHOURSEMENT FOR TRAVEL AND EXPEN	ises		\$4,197.00
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NUMERICAL FILE

TRIPS FOR MBJ FOR "BRIDGE OF TURQUOISE" PHOTO SHOW

From: New York to Houston - Houston-New york

Trip & Notel

\$275.00

New York to San Francisco

January 9, 1976 Fare Only

380.00

Trip to Iran with Bill Ruder

1500.00

\$2,155.00

EXPENSES:

From:

PHONE BILL & LONG DISTANCE CALLS \$1,067.00

POSTAGE & MAIL \$145.00

OFFICE SUPPLIES \$320.00

PERIODICALS, BOOKS, NEWSPAPERS \$250

(MUSEUM GIFT OF CERIDGE OF TURQUOISE" TRIPS, TAXIS, \$260

EXPENSES.....\$2,042.00

TRIPS. . . . \$2,155.00

BILL SUBMITTED BY MARION JAVITS FOR

TRIPS, EXPENSES. . \$4,197.00

ACCOUNTING DEPARTMENT

RO

RUDER & FINN INCORPORATED

No. 12572

110 EAST SOTH STRUET . NEW YORK, N. Y. 10022

HB 2 76

Pay

TO THE ORDER OF

* Marion Joylts

322 East 57th Street Apt. 12A New York, H. Y. 10922

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EUROPŁAN - AMERICAN BANK 785 FIFTH AVENUL * NEW YORK, N.Y.

NON-NEGOTIABLE

RUDER & FINN INCOPPORATED - HOTAST SETTEST HER YORK, N.Y. 10028

Bearings, and company and an a		TOOSE THE WYORK, NY 10022			
PATE	INVOICE NO.	D.S.C. C. L.D.D. L. C.		DETACH BEFO	RE DEPOSITING
		DESCRIPTION	GROSS	DISCOUNT	NF1
E/19		Liaison and counseling activities In connection with the IRAR National Airlines Corporation programs, per contract dated Sept. 5, 1975- from Novemberl, 1975 to January 31, 1976 Secretarial Expenses-13 weeks at \$200	per week		16,875.00 2,600.00 19,775.00
		The second section of the section of the second section of the section of the second section of the second section of the section of th			

NUMERICALFILE

January 19, 1976

Marien Javits

MEMO:

BILL TO RUDER & FINN FROM 11/1 - 1/31/76

Liaison and counseling activities in connection with the Iran National Airlines Corporation programs, per contract dated Sept. 5, 1975 - from November 1, 1975 to January 31, 1976.

Amount

\$16,875.00

Secretarial Expenses

13 weeks @ \$200.00 per wk

\$ 2,600.00

TOTAL

\$19,475.00

322 East 57th Street - 12A - N. Y., 10022

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OK N. Parket

No. 11916

Pay

\$1,300.000

NON7NEGOTIABLE

AUTHORIZED SIGNATURE

DETACH BEFORE DEPOSITING

		DESCRIPTION	GROSS	DISCOUNT	NET
1FAG	PAVOICE NO.	LY CONTINUE OF THE ACCOUNT OF THE PROPERTY OF			
2/15/75		RE: BILL FOR DIETHDAY PARTY FOR PRINCESS ASBRAF PARLAY! ON OCTOBER 30, 1976			\$1,300.0
ies.		4200~180R AIR			

NUMERICAL FILE

RUDER & FINN INCORPORATED

110 EAST 59TH STREET . NEW YORK, N.

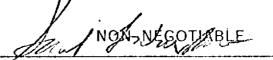
No. 10832

\$1,000.00*

*

MRS. MARION JAVITS 322 EAST 57th STREET NEW YORK, NEW YORK

EUROPEAN - AMERICAN BANK 785 FIFTH AVENUE . NEW YORK, N.Y.



AUTHORIZED SIGNATURE

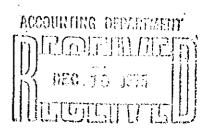
RUDER & FINN INCORPORATED -

DETACH BEFORE DEPOSITING

DATE:	INVOICE NO.	DESCRIPTION	GROSS	DISCOUNT	NET
10/21/75		RE: SPECIAL EXPENSES INCURRED FOR PRINCESS ASHRAF			\$1,000.00
, ·					
		Advance Check			
Jes		4200-IRAN AIR			

VENDOR FILE

Marion Javies



December 15, 1975

Ruder & Finn 110 East 59 Street New York, New York

> Bill for Birthday Party for Princess Ashraf Pahlavi Held at 322 East 57 Street on October 26, 1975

40/00

Food and Liquor for 80 guests	\$1,500.00
Flowers	100.00
Decorations	100.00
Gratuties	200.00
Help (Maids, Waiters, Cook, etc.)	500. 00
Gift of Tree for Princess	200.00
Rental of extra party supplies	100.00
Miscellaneous	1.00.00

Less: Advance received Less: Personal guests

Balance Due

\$2,800.00

500-00.

\$1,300.00

for /

(Total \$2,300)

RUDER & FINN INCORPORATED

No. 10903

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HIO EAST SETH STREET . NEW YORK, N. Y. 10022

Pay

\$9,475.002

TO THE ORDS IFO HARIOR JAVITS
322 EASY 57th STREET
NEW YORK, ILY. 10022

TO

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EUROPEAN - AMERICAN BANK 785 FIFTH AVENUE + NEW YORK, N.Y.

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AUTHORIZED SIGNATURE

RUDER & FINNING ORPORATED - BUT ASSESSMENTHEET, NEW YORK, N.Y. 1003

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3TAG	INVOICE NO.	DESCRIPTION	GROSS	DISCOUNT	N.F.T
10/75		RE: FOR SERVICES RENDERED FROM 8/1/75-10/31/75			\$9,475.00
jes		4200-TRAN NATIONAL AIRLINES CORPORATION			

VENDOR FILE

Marion Javits

ACCOUNTING DEPARTMENT

OCT 24 1975

MEMO:

BILL TO RUDER & FIRN FROM 8/1 - 10/31/75

Liaison and counseling activities in connection with the Iran National Airlines Corporation programs, per contract dated Sept. 5, 1975 - from August 1, 1975 to October 31, 1975

Amount

\$ 16,875.00

Less: Advance 9/4/75

10,000.00

6,875.00

Travel and other expenses in connection with Iran National Airlines - Trip to London

Amount

No support

Sccretarial Expenses

13 weeks @ \$200.00 per wk 2,600.00

Amount Due

\$ 10,775.00

9475.00

322 E 57th Street - 12A N.Y., N.Y. 10022